



Municipality of the District of Argyle

Item: March 27, 2025

Date: Solid Waste Collection
Contract

Vision statement

Argyle is the community of choice to invest, live and play.

Mission statement

Argyle invests time & talent in growth opportunities in fishing, tourism, and renewable energy sectors.

Argyle provides affordable taxation while providing safe and healthy communities and strives to engage and inform our residents on decisions that affect them most.

Argyle provides high class, accessible recreational and cultural facilities and helps celebrate its unique heritage and culture and welcomes new residents to our region.

Recommendation:

That Council approves the acceptance of Re//Group's offer for the provision of Organics and Waste Collection, Recycling Collection, and **both** Spring and Fall Cleanup services, in line with the existing service levels.

OR

That Council approves the acceptance of Re//Group's offer for the provision of Organics and Waste Collection, Recycling Collection, and **either** Spring or Fall Cleanup services.

Background:

The Municipality of Argyle issued a tender for waste collection services through the Nova Scotia Procurement Portal. Only one response was received, submitted by **Re//Group Royal Environmental Inc.**

The tender requested pricing for the following services, with annual rates provided for the period from **April 1, 2025, to March 31, 2032:**

- **Organics and Waste Collection** (based on the existing collection schedule)

- **Recycling Collection** (based on the existing collection schedule)
- **Spring and Fall Cleanup** (priced per metric ton)
- **Alternate Road Collection** (for private roads)
- **Alternate Week Organic Pickup** (June–August)
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Proposed Pricing

1. Organics and Waste Collection (Per Month)

- 2025–2026: **\$28,179.20 +HST**
- 2026–2027: **\$29,306.37 +HST**
- 2027–2028: **\$30,478.62 +HST**
- 2028–2029: **\$31,697.76 +HST**
- 2029–2030: **\$32,965.67 +HST**
- 2030–2031: **\$34,284.30 +HST**
- 2031–2032: **\$35,655.67 +HST**
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2. Recycling Collection (Per Month)

- 2025–2026: **\$26,418.00 +HST**
- 2026–2027: **\$27,474.72 +HST**
- 2027–2028: **\$28,573.71 +HST**
- 2028–2029: **\$29,716.66 +HST**
- 2029–2030: **\$30,905.33 +HST**
- 2030–2031: **\$32,141.54 +HST**
- 2031–2032: **\$33,427.20 +HST**
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3. Spring and Fall Cleanup (Per Metric Ton)

- 2025–2026: **\$375.26 +HST**
- 2026–2027: **\$390.27 +HST**
- 2027–2028: **\$405.88 +HST**
- 2028–2029: **\$422.12 +HST**
- 2029–2030: **\$439.00 +HST**
- 2030–2031: **\$456.56 +HST**
- 2031–2032: **\$474.83 +HST**
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4. Alternate Road Collection (Private Roads) (Per Month)

- 2025–2026: **\$36,400.00 +HST**
- 2026–2027: **\$37,856.00 +HST**
- 2027–2028: **\$39,370.24 +HST**
- 2028–2029: **\$40,945.05 +HST**
- 2029–2030: **\$42,286.17 +HST**
- 2030–2031: **\$44,286.17 +HST**
- 2031–2032: **\$46,057.61 +HST**
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5. Alternate Week Organic Pickup (June–August) (Per Month)

- 2025–2026: **\$13,500.00 +HST**
- 2026–2027: **\$14,040.00 +HST**
- 2027–2028: **\$14,601.60 +HST**
- 2028–2029: **\$15,185.66 +HST**

- 2029–2030: **\$15,793.09 +HST**
- 2030–2031: **\$16,424.81 +HST**
- 2031–2032: **\$17,081.80 +HST**
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Financial Impact

The pricing structure indicates an annual increase of approximately **4% per year** across all services.

For reference, the **current 2024–2025 contract cost** for organics, waste, and recycling services is **\$400,501.32** (inclusive of the Municipality’s portion of HST). Under the new proposal, this cost would increase to **\$683,246.83**.

Additionally, the **current Spring and Fall Cleanup cost** is **\$190.26 per metric ton**, while the new proposed rate is **\$375.26 per metric ton**. Last year, the total expense for the collection of these cleanups was **\$39,234.62**, but under the new contract, using the same tonnage, this cost would increase to **\$77,384.54**.

The Municipality currently **does not provide**:

- **Private road collection**
- **Alternate week organic pickup** (June–August)
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Should Council wish to introduce these additional services, the above pricing details outline the associated costs and potential budget implications.

MGA considerations:

Solid waste collection is a core municipal service and therefore eligible under the MGA section 65.